The World Leader in Electrical Protection Systems for Mission-Critical Applications
Raycap – company overview

- **Founded in 1987**, Raycap is a leading, award-winning company offering innovative technological solutions and services to industrial clients across sectors like telecoms, energy, defense, etc.

- **In 2014:**
  - Sales close to 200M Euro
  - 95% exports
  - Manufacturing facility: Drama, Greece
  - 240 people in Drama factory (from 100 in 2008)
  - Continuous investment on infrastructure

- **Sales CAGR 27% for 27 years**

- **Major R&D facility**

- **Intellectual Property:** Several patents protect Raycap’s technology worldwide
Geographical Sales Breakdown

- North America: 55%
- Europe: 30%
- Rest of the World: 15%
Our Main Markets

- Telecommunications
- Defense Applications
- Industrial Applications
- Photovoltaic Solar Power
- Wind Energy
- Air Traffic Control Systems
How we did all these?

- **Philosophy of the company**
  From day one:
  - Close to the customers
  - Focus on problem solving
  - Offer innovative solution
  - Financial benefit of our solution

- **Seek opportunities**
  Global economy offers huge opportunities, however you have to be armed with:
  - Right mentality
  - Appropriate people
  - Will to invest

- **We do not wait for external help**