

June 2014

Raycap



**The World Leader in Electrical Protection Systems
for Mission-Critical Applications**

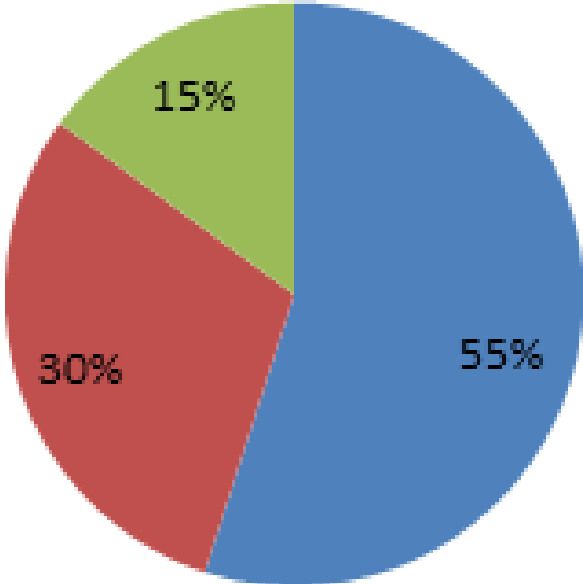
Raycap – company overview

- **Founded in 1987**, Raycap is a leading, award-winning company offering innovative technological solutions and services to industrial clients across sectors like telecoms, energy, defense, etc.
- **In 2014:**
 - Sales close to 200M Euro
 - 95% exports
 - Manufacturing facility: Drama, Greece
 - 240 people in Drama factory (from 100 in 2008)
 - Continuous investment on infrastructure
- **Sales CAGR 27% for 27 years**
- **Major R&D facility**
- **Intellectual Property:** Several patents protect Raycap's technology worldwide



Geographical Sales Breakdown

■ North America ■ Europe ■ Rest of the World



Our Main Markets

Telecommunications



Defense Applications



Industrial Applications



Photovoltaic Solar Power



Wind Energy



Air Traffic Control Systems



How we did all these?

▪ **Philosophy of the company**

From day one:

- Close to the customers
- Focus on problem solving
- Offer innovative solution
- Financial benefit of our solution

▪ **Seek opportunities**

Global economy offers huge opportunities, however you have to be armed with:

- Right mentality
- Appropriate people
- Will to invest

▪ **We do not wait for external help**

