Partnership for Growth

Hellenic Semiconductor Industry Association

Dr. Yorgos Koutsoyannopoulos
CEO, HELIC S.A.
Chairman, Hellenic-SIA
HSIA – brief profile

• Rapidly growing SMEs in semiconductor food chain
• Cluster members either startups or subsidiaries of big US corporations active in μElectronics
• Mission:
  – Grow high-tech ecosystem in Greece
  – Build HSIA awareness
  – Develop cutting-edge technology and do world-class R&D
• 100% of product exported
• Customer base in US, EU and Japan
• Member founders: visionary execs and researchers with careers in EU and US
• Companies either VC-funded or boot-strapped
Goals

✓ **Penetration** in mature markets with high-tech, innovative and high value-added products

✓ **Cluster revenue increase** from ~€60M to >€300M by 2012

✓ **Rapid increase of VC and private investments** from €~30M to €300M by 2012.

✓ HSIA cluster member count increase from 22 to 100 in 5-7 yrs

✓ Creation of 10000+ new high tech jobs in Greece

✓ **Benchmark against clusters in** Silicon Valley, Shenzhen, Cambridge, Hsin-Chu, and Tel Aviv
HSIA members – food chain

Technology focus

- ATMEL Helias
- Diapulous Machine Vision
- Theon Sensors (MEMS)
- Alma Technologies
- Blue-Dev
- 4Plus
- GDT
- inAccess Networks
- Sciensis
- SoC, Embedded
- Semis
- Analog/RF
- Helios
- Theta Microelectronics
- Analogy
- byte mobile
- PROTIA
- CERETETH
- GLOBEtech